

# Navigating volatile market environment

Roadshow presentation





- **Covestro investment highlights**
- Group financials Q2'25
- Segment overview
- Background information

# Covestro is diversified across geographies and end-markets



Key performance indicators and sales split



Sales 2024



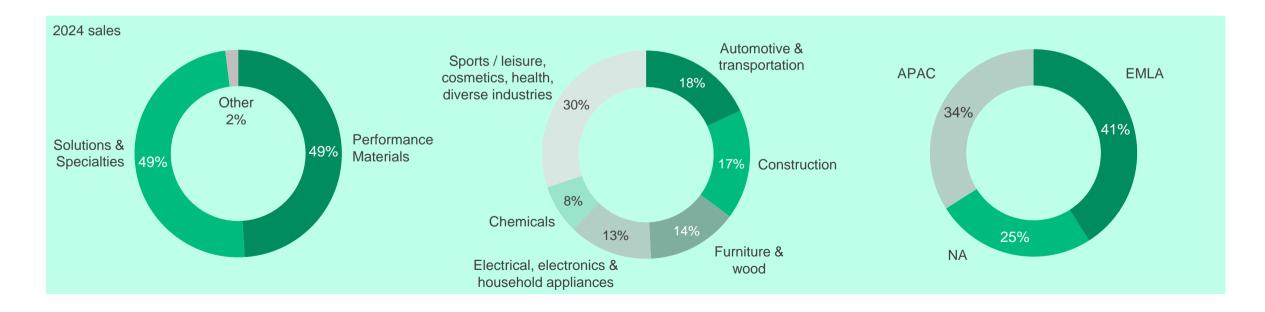
EBITDA 2024



FOCF 2024



ROCE above WACC 2024

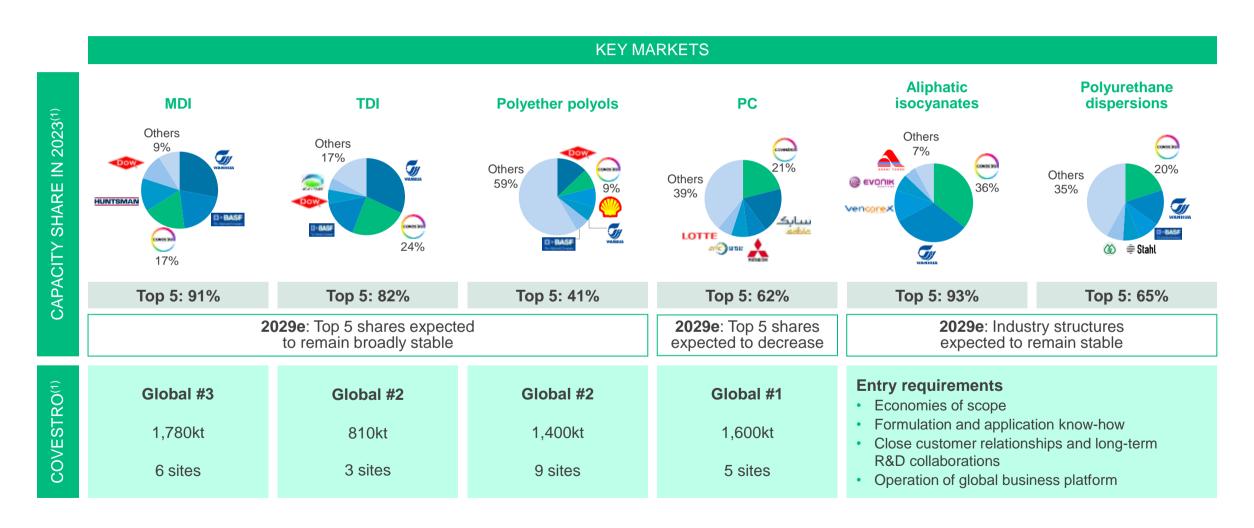


# Covestro is a global leader across its entire portfolio

Notes: Source:

## World-wide industry positions and production capacities





## A clear connection to customers and our ambitions

## Our strategy – setting the path for tomorrow





Customer perspective anchored in strategy:
You are never more than 10 meters away from a Covestro product





Financial and non-financial ambitions

# Climate neutrality with existing technologies and assets

## Covestro greenhouse gas emissions





#### **EXISTING OPTIONS AND CURRENT LIMITATIONS TO REDUCE GHG EMISSIONS**

Selective examples only



Various alternative feedstock

Limitations: available capacities



Low-emission mobility

Limitations: available infrastructure



Low-emission technology

Limitations: available infrastructure



Renewable energies

Limitations: available capacities



Low-emission technologies

Limitations: investments and installations



Limitations: available infrastructure



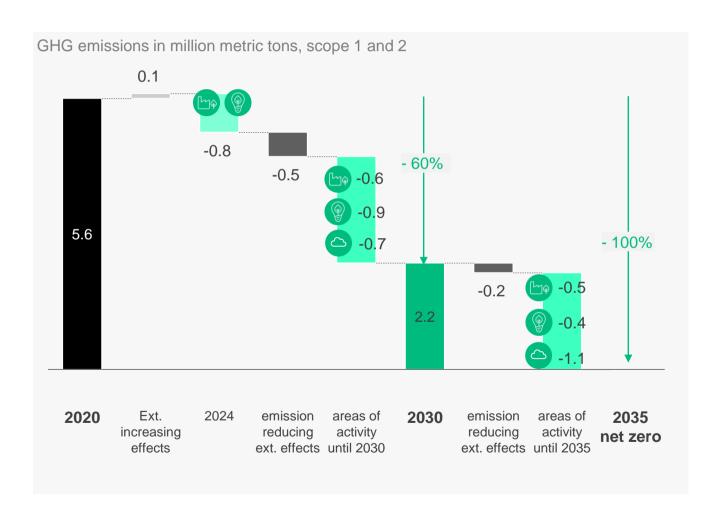
Circular end-of-life solutions

Limitations: readiness of technologies

# Sustainable manufacturing and renewable energy to lead path



## Climate neutrality target for GHG emissions scope 1 and 2



#### **EMISSION REDUCTION MEASURES**

- Three main levers make a vital contribution to reduce GHG emissions:
  - More sustainable manufacturing (scope 1 and 2)
  - Renewable electricity (scope 2)
  - Renewable steam (scope 2)
- Net external effects comprise known future changes in the energy mix of public grids (e.g. nuclear exit in Germany and Belgium) and in public energy allocation schemes (e.g. EEG in Germany)
- Roadmap for 2030 interim target based on identified 'lighthouse projects'
- Further roadmap until 2035 climate neutrality target in preparation based on similar key measures; no negative impact from business growth as future growth investment are required to support climate neutral growth latest by 2030

## Numerous measures effectively reduce GHG emissions

## Climate neutrality target for GHG emissions scope 1 and 2





#### MORE SUSTAINABLE MANUFACTURING



Reducing nitrous oxide emissions by installation of highly efficient catalysts



Optimizing production processes to increase energy efficiency



Employing digital technologies for efficient production control



#### RENEWABLE ELECTRICITY



EMLA<sup>(1)</sup>: Solar&wind electricity PPA's with ENGIE for 60% of site's power in Antwerp, with Ørsted for 10% of sites' electricity in Germany and with BP for 30% of Spanish operations



NA: Virtual PPA with Ørsted for solar electricity starting late 2024 for 12% of Baytown's electricity



APAC: Solar&wind electricity, PPAs for ~45% of Shanghai site electricity with Datang Power & CGN New Energy



#### **RENEWABLE STEAM**



Converting steam generation from fossil to renewable energy sources



Develop options to electrify steam generation based on renewable energies



Develop options to use e.g. biogas or green hydrogen as energy source to generate steam

# Continuously improving global renewable electricity footprint



## Additional PPAs became active end 2024

#### MILESTONES TO RENEWABLE ELECTRCITY SUPPLY



PPAs with BP, Engie and Ørsted for 650 GWh solar and wind energy:





of Spanish sites as of end 2024



PPAs with CGN and Datang for 400 GWh solar and wind energy:

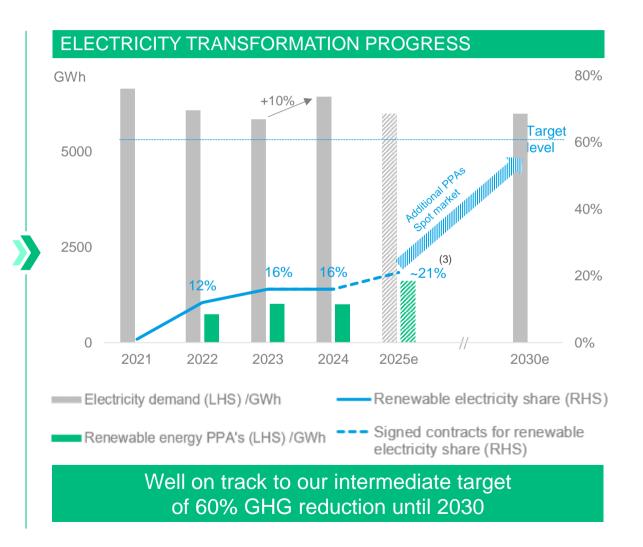
45% of electricity for Shanghai site since 2023



Virtual PPA with Ørsted for 200 GWh solar power:

of electricity for US sites as of end 2024

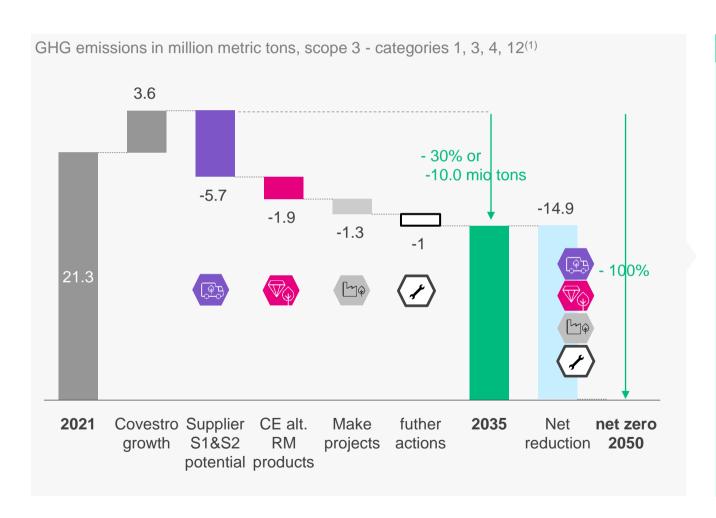
Starting global coverage of renewable PPA's



## Target reduction of 10m tons GHG until 2035 and net-zero until 2050

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## Climate neutrality target for GHG emissions scope 3



#### **EMISSION REDUCTION MEASURES**

 Four main levers make a vital contribution to reduce scope 3 GHG emissions:



Supplier scope 1&2 reduction



Advancing MAKE projects



Profitable sales of products based on alternative raw materials



Other measures

- Contribution of different levers can vary depending on technical realization of MAKE projects
- Scope 3 emissions represent ~80% of Covestro's 2024 greenhouse gas emissions
- Strict commitment to net-zero underlines consistent implementation of the green transformation
- Net-zero 2050 target in line with SBTi and 1.5° goal

Upstream transportation (category 3.4)

# Strategic levers supporting transformation towards climate neutrality

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## Target for GHG emissions scope 3

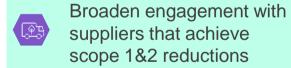








#### **FOCUS ON SUPPLIERS**





Develop strategy on CO<sub>2</sub> reduced top raw materials

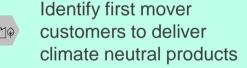
## **ADVANCING MAKE PROJECTS**

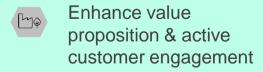




Execute investments according to strategy-based asset planning

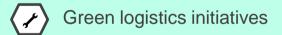
#### **FOCUS ON CUSTOMERS**

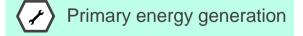




Secure access to strategic waste feedstock

## OTHER MEASURES





//> Increased recycling quota

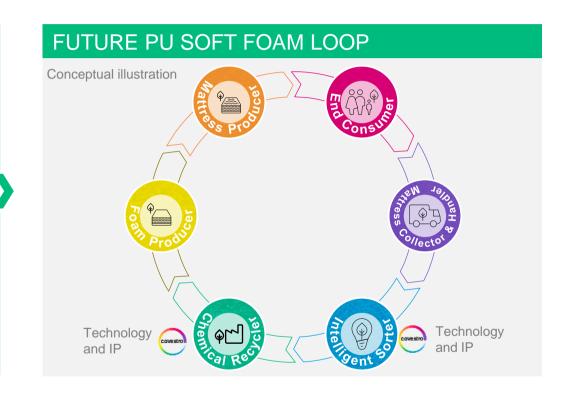
## Re-shaping the PU value chain for soft foams into a closed loop

## Innovative recycling / joint solutions



#### **COVESTRO TECHNOLOGY**

- Chemical recycling of polyurethane (PU) mattress foams, turning waste into valuable resources
- Proprietary process for recycling both PU components polyol and TDA (precursor for TDI), enabling 100% recycling of these components for soft foam
- New brand label to support our customers to quicky identify circular solutions
   Evocycle® CQ Mattress - the straight path to circular
- Significant improvement of CO2 footprint compared to fossil route (LCA), meeting high customer and consumer demand
- Intelligent sorting solution to efficiently separate different PU foams from post-consumer mattresses









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2023







2030s

**Technology** optimization

Pilot Plant

Cooperation on innovative recycling of plastic waste

Lab-scale customer samples

Technology industrialization<sup>(1)</sup>

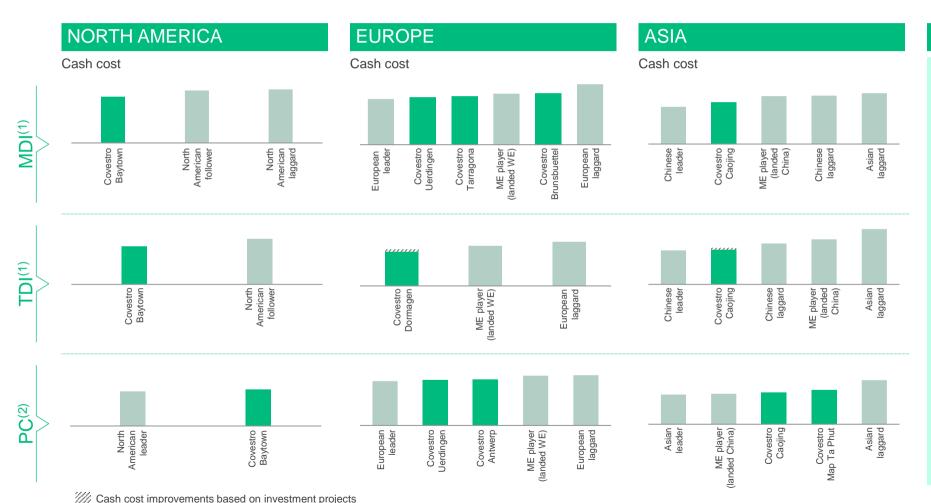
Further scale-up subject to demand and technology

2021

## Leading cost positions across markets and regions

## Covestro cash cost positions





Notes:

- Covestro MDI is one of the low-cost producers with cost advantage of ~20% versus the average of 5 least competitive plants. Investment in Tarragona plant significantly improved cost position.
- Covestro TDI is one of the low-cost producers with cost advantage of ~30% versus the average of 5 least competitive plants
- Covestro Polycarbonates
   is one of the cost leaders
   with cost advantage of ~20%
   versus the average of 5 least
   competitive plants

miprovomomo bacca en invocament projecte

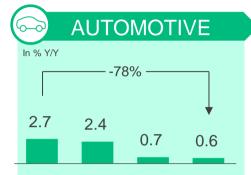
<sup>(1)</sup> Cost of production based on total raw material costs less co-product credits, variable and fixed conversion costs at 100% utilization based on nameplate capacity for FY 2023

<sup>(2)</sup> FY 2023 Cash cost ex gate, 70% utilization rate for all plants based on nameplate capacity; integrated players are shown without contribution margins for BPA, phenol, acetone etc.

# Significant downgrade in most industry growth expectations

## Key industry growth

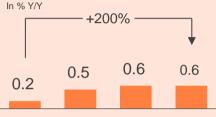




Feb-25 Mar-25 May-25 Jul-25

- Tariffs on auto/auto parts reducing growth by ~1.5m cars in 2025
- Strongest reduction in US (-760k cars), lower effects in APAC (-390k cars) and EU (-360k cars)
- Lower growth in BEV due to lower subsidies

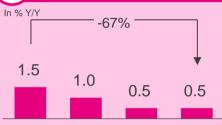




Feb-25 Mar-25 May-25 Jul-25

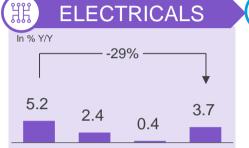
- US: Tariffs/workforce limits causing cost inflation and investment uncertainty
- EMEA: Business confidence down, invest hesitancy up, MDI rerouting increasing margin pressure
- APAC: Regional infrastructure projects ongoing, benefit from lower pricing post-tariffs

## FURNITURE



Feb-25 Mar-25 May-25 Jul-25

- 25% APAC furniture export to US, lower raw material offtake in China, burdened by US tariffs
- TDI overcapacities in China, material rerouting to EMEA causing price/margin pressure
- China price decline
   ~25% from Feb to April
   2025



Feb-25 Mar-25 May-25 Jul-25

- 72% of world electronics made in APAC, export share ~60% from China
- Stronghold applications impacted by US tariffs
- BE EP to remain on growth path while focusing on high-end markets



Risk factors:

- GDP reduction of 0.1pp equivalent to \$100bn in GDP value
- Increasing geopolitical tensions in APAC and EMEA
- Last 5 years in crisis mode fading recovery perspectives
- FX effects from weaker USD and RMB

# GDP outlook for 2025 with mostly reduced growth

## Global demand development



| KEY CUSTOMER INDUSTRIES                                      |    | 2024 Y/Y <sup>(1)</sup> | 2025 Y/Y <sup>(2)</sup> | 2025e <sup>(3)</sup> UPDATE |
|--|----|-------------------------|-------------------------|-----------------------------|
| Global GDP   |    | +2.8%                   | +2.8%                   | +2.5%                       |
| Automotive<br>EV / BEV                                       |    | -0.6%<br>+8.3%          | +2.7%<br>+22.4%         | +0.6% +24.0%                |
| Construction Residential                                     |    | -2.4%<br>-5.5%          | +0.2%                   | +0.6%                       |
| Furniture Soft furniture                                     |    | -0.5%<br>-0.2%          | <b>+1.5%</b><br>+2.4%   | +0.5% +1.3%                 |
| Electrical, electronics and household appliances  Appliances | HH | +3.8% +5.3%             | +5.2%<br>+1.2%          | +3.7% +2.4%                 |

# FY 2025 guidance adjusted

## Full year guidance 2025



|                                   | FY 2024   | as of Feb. 26    | Guidance FY 2025 as of May 6 | as of July 31    |  |  |  |
|-----------------------------------|-----------|------------------|------------------------------|------------------|--|--|--|
| EBITDA                            | €1,071m   | €1,000 to 1,600m | €1,000 to 1,400m             | €700 to 1,100m   |  |  |  |
| FOCF                              | €89m      | €0 to 300m       | €0 to 300m                   | €-400 to +100m   |  |  |  |
| ROCE above WACC <sup>(1)</sup>    | -7.4pp    | -6 to -2pp       | -6 to -3pp                   | -9 to -5pp       |  |  |  |
| GHG emissions <sup>(2)</sup>      | 4.9m tons | 4.2 to 4.8m tons | 4.2 to 4.8m tons             | 4.2 to 4.8m tons |  |  |  |
| Additional financial expectations |           |                  |                              |                  |  |  |  |
| Sales                             | €14.2bn   | €14.5 to 15.5bn  | €14.2 to 15.2bn              | €13.0 to 14.0bn  |  |  |  |
| EBITDA Q3                         | €287m     | -                | -                            | €150 to 250m     |  |  |  |
| D&A                               | €984m     | ~€850m           | ~€900m                       | ~€900m           |  |  |  |
| Financial result                  | €-114m    | €-120 to -160m   | €-120 to -160m               | €-140 to -180m   |  |  |  |
| Income tax                        | €245m     | €150 to 250m     | €150 to 250m                 | €150 to 250m     |  |  |  |
| Capex <sup>(2)</sup>              | €781m     | €700 to 800m     | €700 to 800m                 | €700 to 800m     |  |  |  |

#### **HIGHLIGHTS**

## Mark-to-market (M2M):

 Mark-to-market (M2M) EBITDA for FY 2025 around €0.9bn; theoretical calculation based on July 2025 expected margins flat forward and forecast assumptions for 2025

## 2025 FX sensitivity

- 1pp change equals
  - +/- €6m for CNY/EUR (basis 8.17)
  - +/- €2m for USD/EUR (basis 1.13)

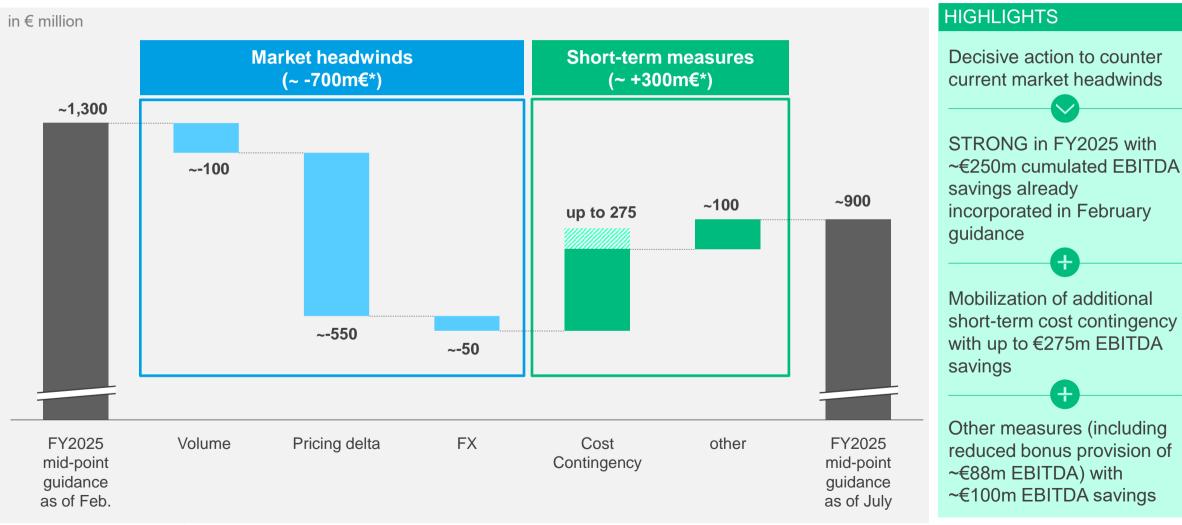
#### Income tax

 Income tax driven by unfavorable geographical earnings mix (nondeductible losses in Germany)

## Short-term measures mobilized to counter market headwinds



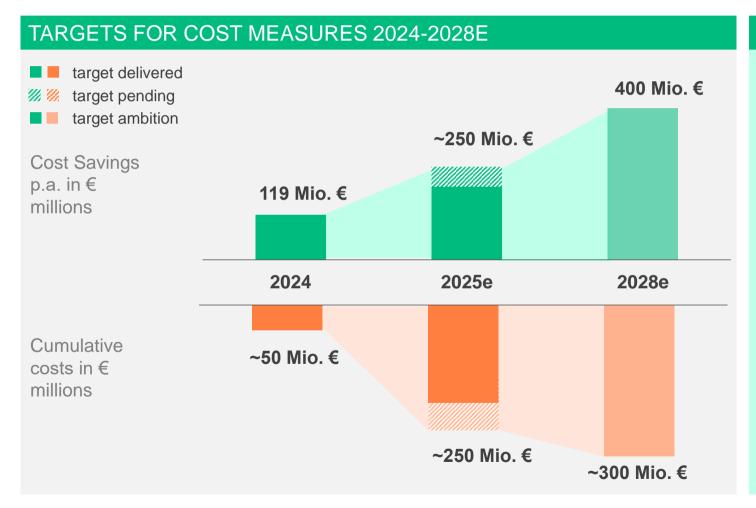
## Break-down of FY 2025 EBITDA guidance adjustment



# STRONG transformation in progress

## Transformation program STRONG





- STRONG was launched in June 2024 to shape Covestro for sustainable competitiveness
  - Effective structures and efficient processes with a strong customer focus
  - Broad implementation of AI solutions
- STRONG to achieve €400 million annual savings by 2028 (slightly below 10% of fixed costs); achieved 2024 and 2025 YTD ~€200m
- Benefits from propylene oxide site closure expected to contribute from 2026 onwards
- STRONG requires cumulative restructuring and implementation costs of around €300 million;
   2024 and 2025 YTD ~€190 have been spent so far; expecting another ~€50m in 2025e and additional ~€50m until 2028e

# Majority of cash allocated to growth

## Balanced use of cash



#### **CAPEX**



- Covestro's industry and cost leadership make growth investment the most valuecreating use of cash
- Maintenance capex to secure safe, reliable and efficient operations

€6.4bn invested in capex

DIVIDEND



- Policy: 35-55% payout of net income
- Dividend policy and payment suspended during XRG transaction

€2.3bn dividends



- Acquisition of DSM's Resins and Functional Material (RFM) business for EV €1.55bn with attractive high margins (~€0.9bn sales)
- Less attractive low-margin businesses divested (~€0.6bn sales)
- Further pursue options of value enhancing bolt-on acquisition for Solutions & Specialties segment

€1.5bn net investments





- Share buyback of €1.5bn executed in 2017-2018
- Capital increase of €447m executed in context of RFM acquisition in 2020
- Share buyback of €0.2bn executed in 2022-2023
- Authorization for share buyback program for up to 10% of share capital valid until 2029, suspended during XRG transaction

€1.3bn share capital reduced

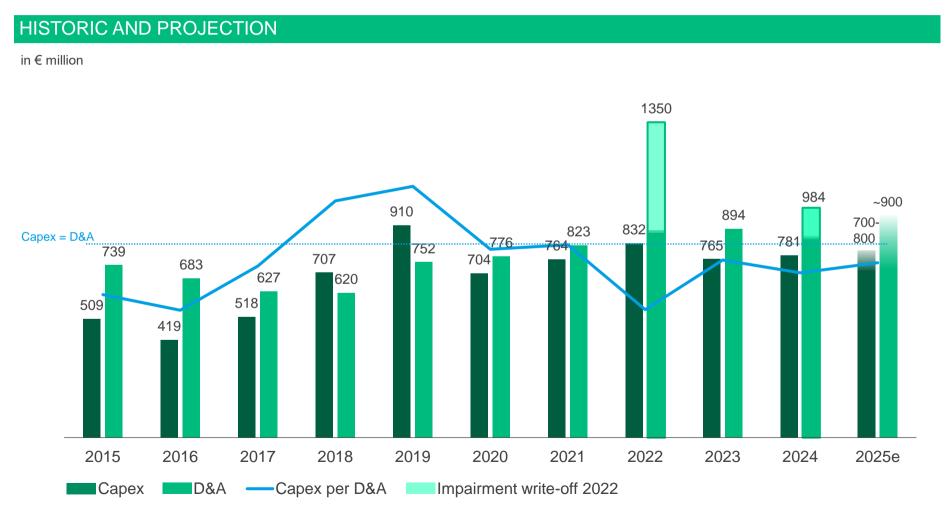
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# Significant investments into growth

## Group capex and D&A



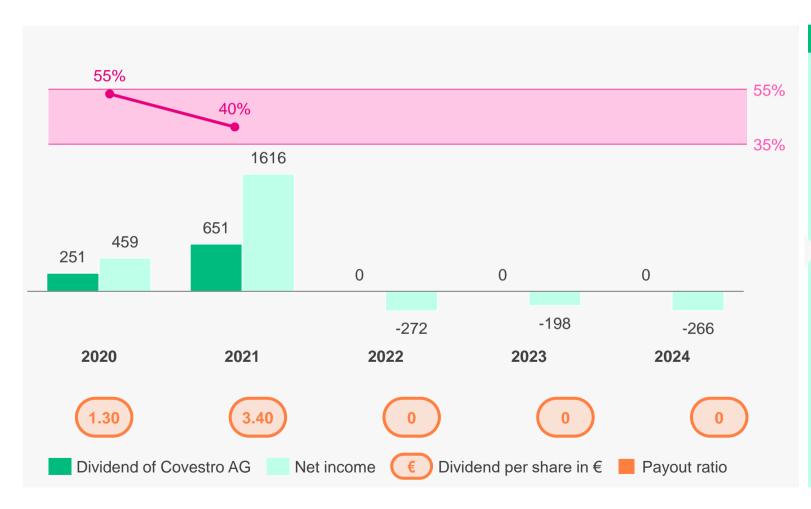


- Growth capex of around €3.3bn from 2015 to 2024
- D&A 2024 included impairment write-off of €142m
- Planned investments in Circular Economy projects of almost €1bn between 2021 and 2030

# Dividend based on net income payout ratio

## Dividend development



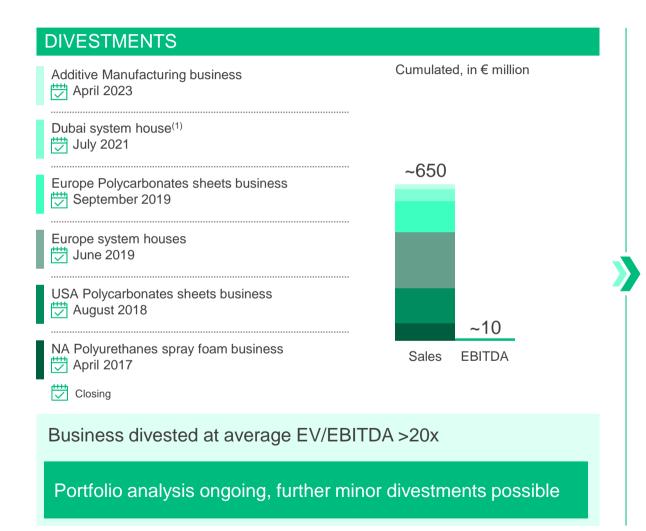


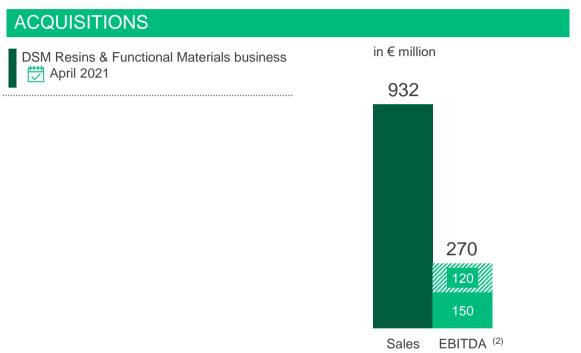
- Net income determining factor for the dividend
- Committed to a payout ratio of 35% to 55%, related to dividend over net income
  - Higher payout intended in years with peak earnings, while ratio towards lower end
  - Lower payout intended in years with trough earnings, while ratio towards upper end
- For FY 2022-2024, dividend suspension, in line with policy due to negative net income

# Ongoing shift to high-margin business

## Portfolio management







Highly complementary business acquired at EV/EBITDA<sup>(2)</sup> of 6x

Further pursue value-enhancing bolt-on acquisition options with attractive IRR for Solutions & Specialties segment

Notes:

# Navigating volatile market environment

Q2 2025 Highlights





## Flat volume development

burdened by economic and geopolitical uncertainties



## Sales lower at €3.4bn

caused by lower prices and unfavorable FX



## EBITDA Q2 2025 of €270m above mid-point of guidance range

helped by internal measures



## FY 2025 guidance adjusted

with an expected EBITDA of €0.7 to 1.1bn



## XRG transaction

on track with expected closing in H2 2025





- Covestro investment highlights
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# EBITDA supported by bonus provision release

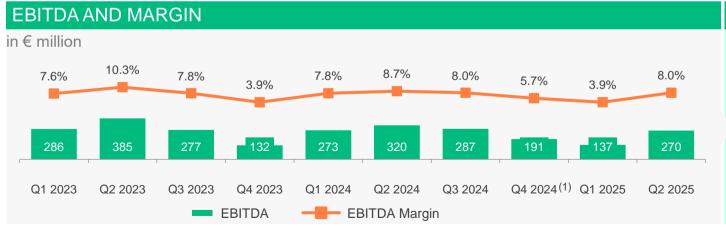
## Group results – Highlights Q2 2025





#### HIGHLIGHTS Q2 2025

- Year-over-year, declining sales (-8.4%) with negative pricing (-4.8%) and negative FX (-3.2%) while flattish volumes (-0.4%)
- Quarter-over-quarter, sales globally declined driven by negative FX and lower pricing while positive volumes; volumes increased in APAC and NA while EMLA with volume decrease, stable pricing in NA and EMLA but decline in APAC



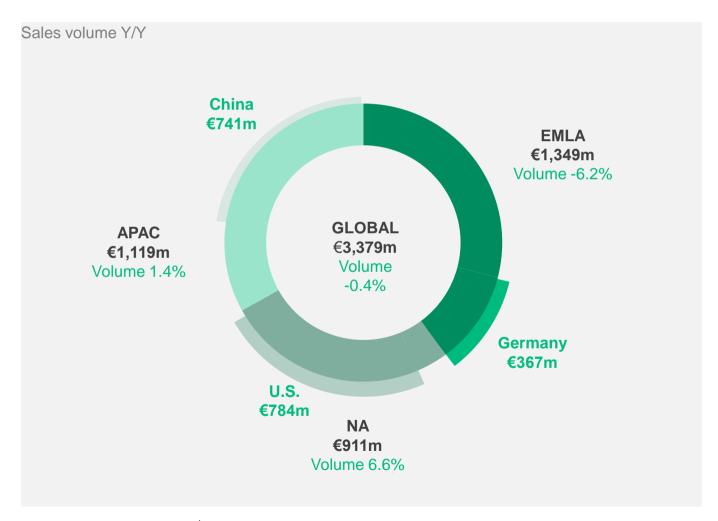
## HIGHLIGHTS Q2 2025

- Year-over-year, lower EBITDA despite positive volume effects from reducing low-margin business while negative pricing delta and special items
- Sequentially, earnings increased driven by positive others and volumes while negative FX and prices
- EBITDA margin increased to 8.0% in Q2 2025 after Q1 2025 had been burdened by €88m OTE due to planned closure of PO11 JV with LYB

## Volumes burdened by tariffs announcements

## Q2 2025 – Regional split



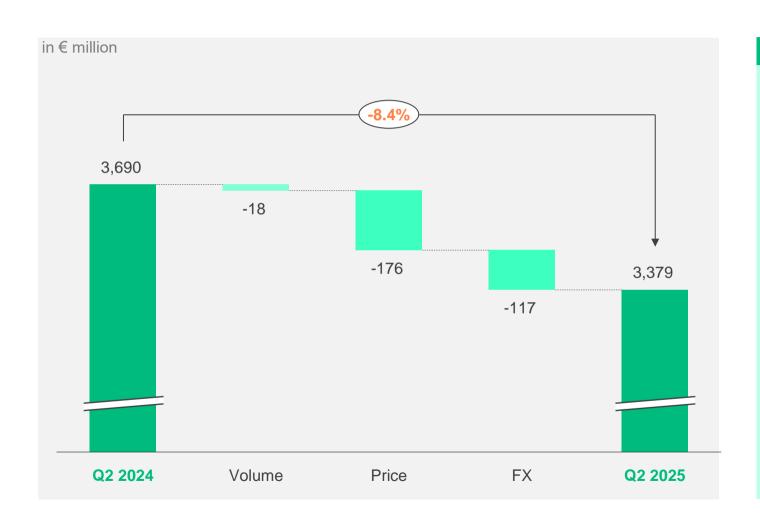


- Mostly declining volume development across the industries:
  - Electro high single-digit % decline
  - Furniture/wood mid-single-digit % decline
  - Auto low single-digit % decline
  - Construction mid-single-digit % increase
- EMLA: Slight increase in furniture/wood, auto flattish while construction with slight and electro with significant decline
- NA: Construction with significant growth, furniture with slight increase while electro flattish and auto with significant decline
- APAC: Construction with significant growth, auto with slight growth while electro and furniture/wood with significant decline

# Sales declining mainly due to negative pricing and FX

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## Q2 2025 – Sales bridge



## **HIGHLIGHTS**

#### Volume flat

- Volume flattish at -0.4% Y/Y
- Performance Materials with 2.2% Y/Y decline and Solutions & Specialties with 1.0% Y/Y gain in volumes

#### Pricing negative

- Pricing affected sales by -4.8%
- Performance Materials with -6.6% Y/Y whereas Solutions & Specialties with -3.0% Y/Y development

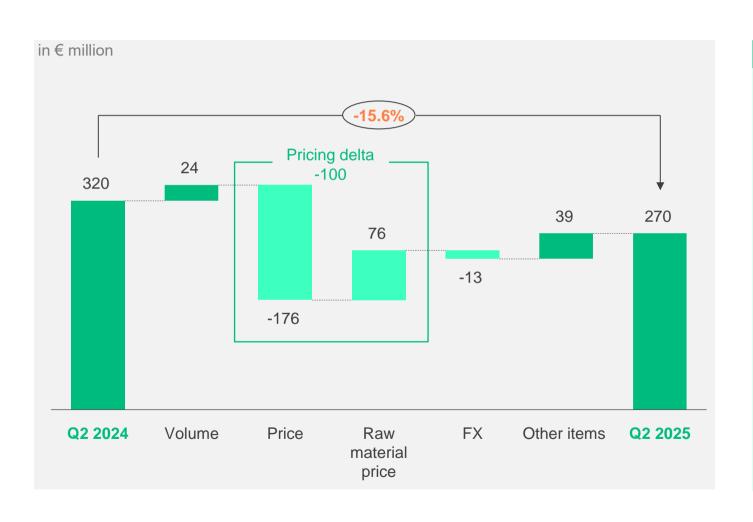
#### FX negative

 FX affected sales by -3.2% Y/Y mainly driven by weaker US Dollar, Chinese Renminbi and Mexican Peso

# EBITDA burdened by negative pricing delta

## Q2 2025 – EBITDA bridge





## **HIGHLIGHTS**

#### Positive volume

 Focus on profitable business with above average growth whereas loss making business was reduced

## Negative pricing delta

 Negative pricing delta due to overall unfavorable supply-demand balance, esp. in APAC and EMLA

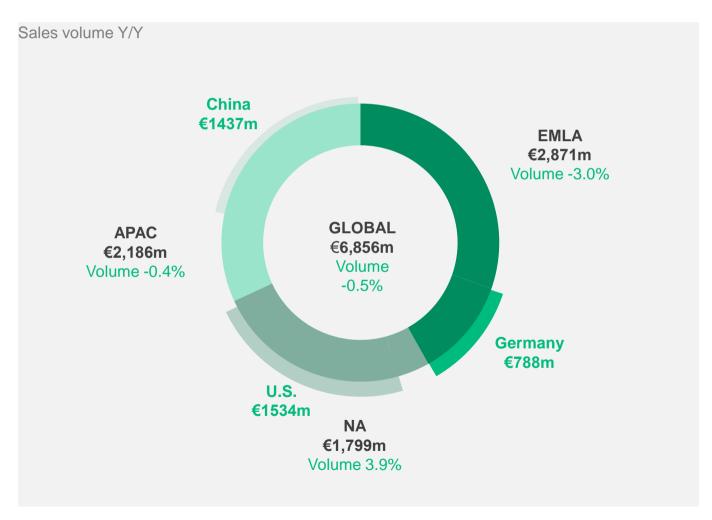
#### Other items

- Benefitted from Y/Y release of €44m STI provisions
- Q2 2025 restructuring cost related to STRONG of €36m

# EMLA facing volume weakness

## H1 2025 – Regional split



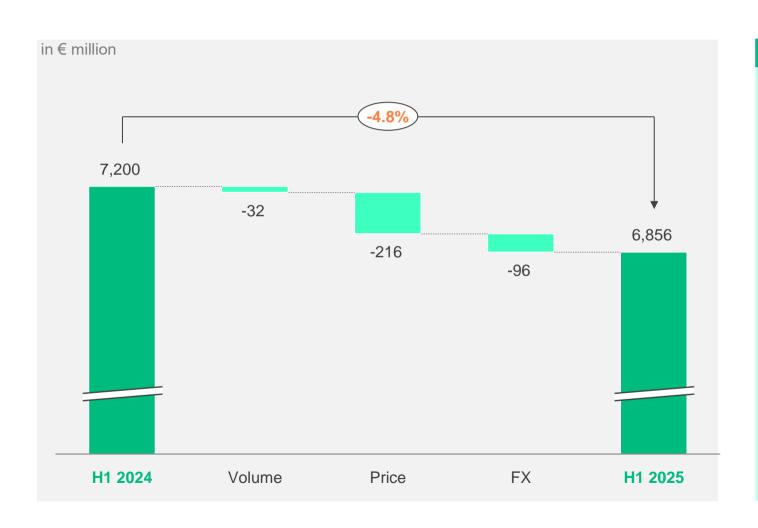


- Year-over-year, mostly negative volume development across the industries:
  - Electro mid-single-digit % decline
  - Auto low single-digit % decline
  - Furniture/wood low single-digit % decline
  - Construction low-single-digit % increase
- EMLA: Furniture/wood with significant increase; construction, auto and electro with slight decline
- NA: Construction and furniture with significant growth, electro with slight growth while auto with significant decline
- APAC: Construction and auto with slight growth while electro and furniture with significant decline

# Sales mainly burdened by lower prices and FX

## H1 2025 – Sales bridge





## **HIGHLIGHTS**

#### Volume flat

- Volume flattish at -0.5% Y/Y
- Performance Materials with 2.1% Y/Y decline while Solutions & Specialties with 1.1% Y/Y increase

#### Pricing negative

- Pricing affected sales by -3.0%
- Performance Materials with 3.1% Y/Y decline;
   Solutions & Specialties with 3.0% Y/Y decline

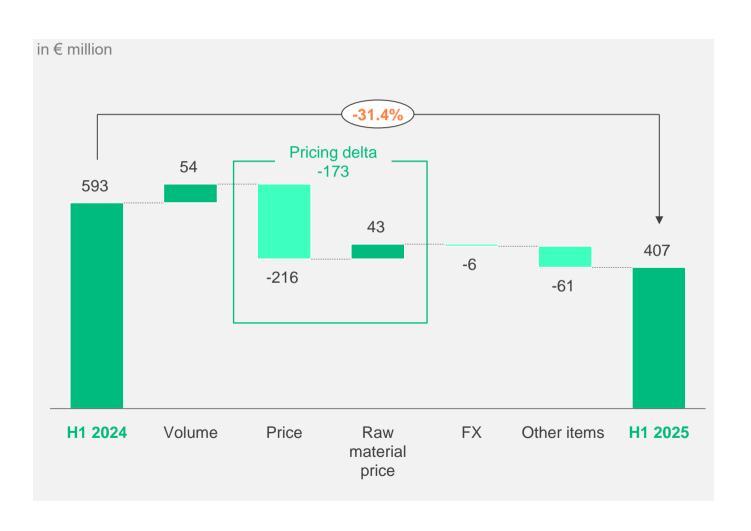
#### FX negative

 FX affected sales by -1.3% Y/Y mainly driven by the weaker Mexican Peso, Chinese Renminbi and US Dollar

# EBITDA declined with negative pricing delta and other items



## H1 2025 – EBITDA bridge



#### **HIGHLIGHTS**

#### Positive volume

 Focus on profitable business with above average growth whereas loss making business was reduced

## Negative pricing delta

 Negative pricing delta due to unfavorable supplydemand balance

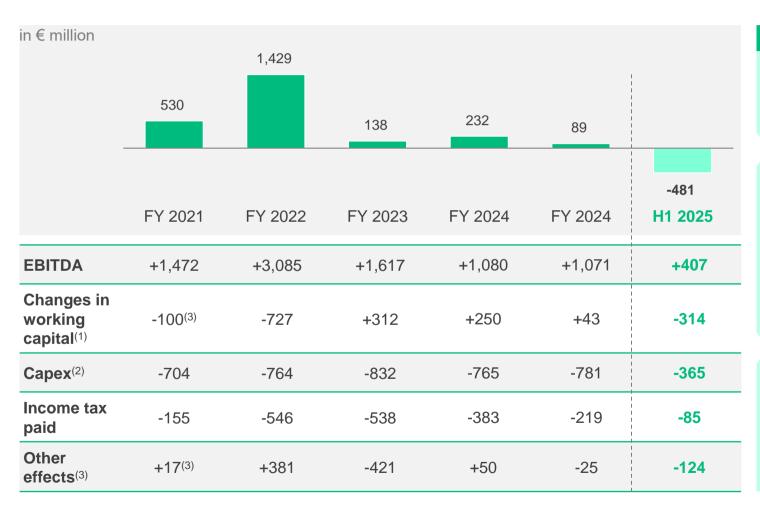
#### Other items

- Benefitted from lower LTI/STI provisions of €66m Y/Y
- Restructuring cost related to STRONG of €144m in H1 2025
- € 39m lower operating expenses with implementation of short-term cost contingencies

# Seasonally negative FOCF due to lower EBITDA and higher capex

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## Historical FOCF development



#### **HIGHLIGHTS**

- FOCF H1 2025 decreased Y/Y to €-481m (H1 2024: €-276m)
- Working capital to sales ratio<sup>(3)</sup> decreased to 19.0% (H1 2024: 19.8%), driven by lower absolute working capital despite declining sales
- Capex (Y/Y) increased in H1 2025 due to higher expenditures for investment projects in PM
- Other effects: FY 2024 with bonus payout from 2023; Y/Y lower target achievement in FY 2024 paid out in Q2 2025
- Income taxes impacted by geographical earnings mix

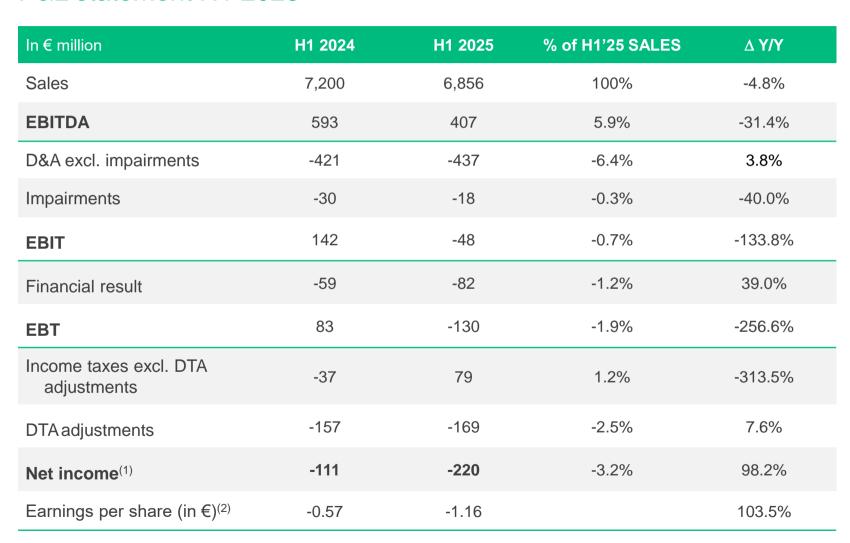
Notes:

<sup>(1)</sup> Working capital includes changes in inventories, trade accounts receivable and trade accounts payable

<sup>(2)</sup> Cash-relevant capex

## Negative net income due significantly lower EBIT

## P&I statement H1 2025





#### **HIGHLIGHTS**

#### **Impairments**

 Q1 2025 impairment loss of €15m due to closure of the PO11 JV with LYB(3) in Maasvlakte (Netherlands), no major impairments in Q2 2025

## Deferred tax assets (DTA)

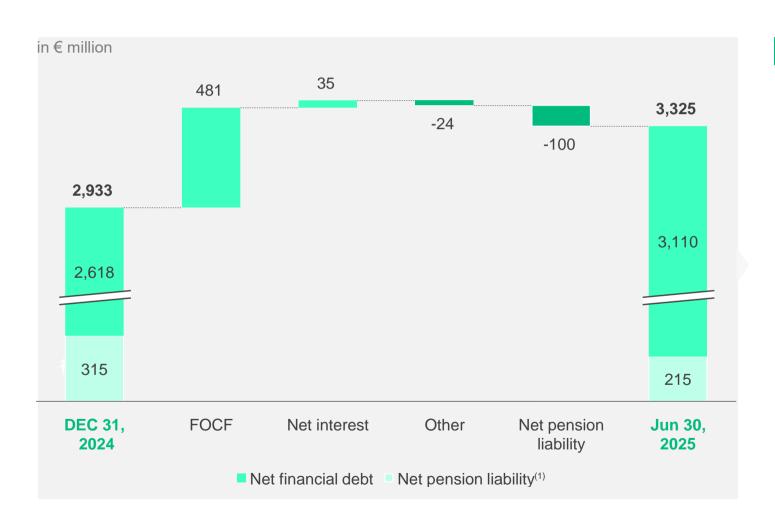
- Not recognized deferred tax assets on tax loss carryforwards and temporary differences
- DTA adjustments of €169m in H1 2025 mainly due to negative earnings mainly in Germany and the Netherlands

<sup>(3)</sup> LyondellBasell

# Total net debt increase caused by negative FOCF

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June 30, 2025 – Total net debt



- Total net debt to EBITDA ratio<sup>(2)</sup> of 3.8x at the end of H1 2025 compared to 3.2x at the end of H1 2024
- Increased net debt to EBITDA ratio reflects the cyclical nature of Covestro's business and is expected to be only temporary
- No financial covenants in place
- Committed to a solid investment grade rating;
   Baa2 with stable outlook confirmed by Moody's on April 28, 2025



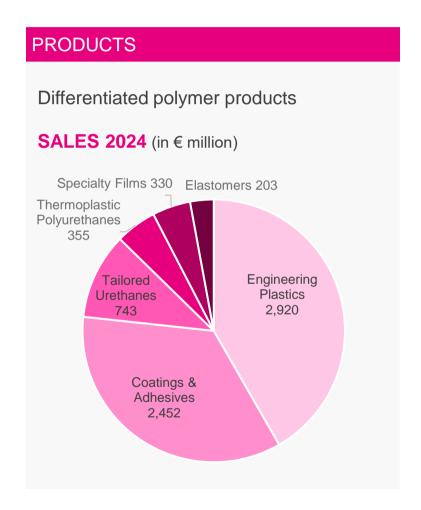


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- Segment overview
- Background information

# Differentiation based on customer proximity and innovation



## Solutions & Specialties



## **SUCCESS FACTORS**

## Implement a pull supply chain

Use deep customer understanding to deliver unique value to customers



#### Lead in innovation

Continuously innovate products and applications in order to maximize value proposition to customers



Customer

centricity

for

solutions

and

specialty

## Manage complexity

Efficiently steer customers and products at a small scale and balance cost of each solution against value for the customer

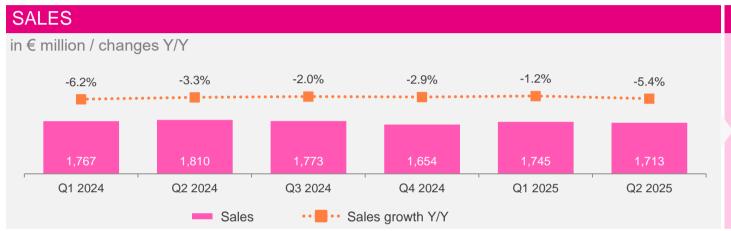
## BENEFITS FOR GROUP

- Maintain leadership in differentiated niche applications
- Implement growth strategy while building on vision of full circularity
- Improve earnings margin

# Solutions & Specialties – Sales affected by FX and lower prices



Segment results – Highlights Q2 2025



#### HIGHLIGHTS Q2 2025

- Sales decreased by 5.4% Y/Y, driven by FX (-3.4%), lower prices (-3.0%) while positive volumes (1.0%)
- Quarter-over-quarter, sales globally declined, volumes in EMLA declined and increased in APAC and NA; pricing was stable in NA and EMLA and negative in APAC



#### HIGHLIGHTS Q2 2025

- Compared to prior year, EBITDA stable with negative pricing delta and FX offset by positive volumes and others
- Quarter-over-quarter, lower EBITDA due to negative pricing delta and FX while volumes and others contributed positively
- EBITDA margin was stable at 10.2% in Q2 2025

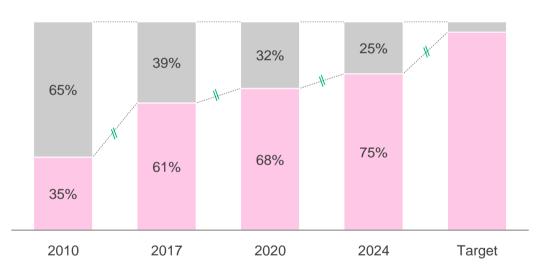
# Continuing shift to differentiated polycarbonate

# Solutions & Specialties: high-growth contributor Engineering Plastics



#### POLYCARBONATE 2024 SALES €2.9bn

Covestro polycarbonate volume split by segment



- Differentiated PC, within Solutions & Specialties segment
- Standard polycarbonate (PC), within Performance Materials segment

Refining standard polycarbonate from Performance Materials into differentiated grades in Solutions & Specialties

#### ENGINEERING PLASTICS (EP) INDUSTRY +4% CAGR 2024-2029e

#### **CUSTOMER INDUSTRIES**



#### Auto & transport

EP sales share 2024: 44% CAGR 2024-2029e: 4%



#### **Electro**

EP sales share 2024: 44% CAGR 2024-2029e: 4%



#### Healthcare

EP sales share 2024: 9% CAGR 2024-2029e: 9%

#### **GROWTH DRIVERS**

- Global trends towards BEV boost total LV production
- Number of produced BEV expected to grow strongly, with higher PC content per unit compared to conventional LV
- Strong demand in communication infrastructure, audio, LED, power supply and small appliances
- New opportunities from 5G, intelligent connectivity and electrical integration
- Aging population with increasing healthcare access in emerging markets
- Trend towards home healthcare devices and wearable monitor devices

Continuously strong demand for differentiated polycarbonate grades across several customer industries

# EBITDA margin to grow

# Solutions & Specialties segment target





#### **TARGET MARGIN**

- EBITDA margin 2024 decreased Y/Y due to restructuring efforts and cyclical demand weakness
- EBITDA margin growth driven by:
- fixed cost dilution due to strong sales growth and limited cost increases
- RFM synergies
- Focus on value-based pricing
- Transformation program STRONG

# Standard products with reliable supply and lowest cost

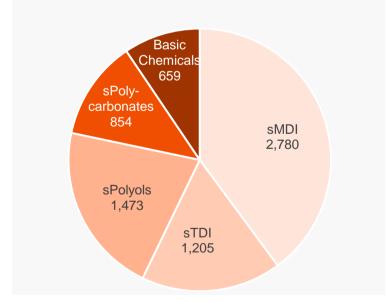
# Performance Materials



#### **PRODUCTS**

Polyurethane and polycarbonate standard products as well as basic chemicals

SALES 2024 (in € million)



#### SUCCESS FACTORS

**Ensure high asset utilization** Integrated end-2-end planning and steering of entire supply chain and largescale production to optimize output

Supply customers reliably to be customers' preferred supplier



centricity standard

Customer

#### BENEFITS FOR GROUP

- Maintain leadership in Covestro core industries
- Implement growth strategy while building on vision of full circularity
- Create critical mass for Covestro in standard product offerings
- Supply downstream **Business Entities at** market-based prices

#### Strengthen superior cost position

Standardized offerings and lean order management for focused customer and product portfolio



# Performance Materials – EBITDA decline due negative pricing delta



### Segment results – Highlights Q2 2025



#### HIGHLIGHTS Q2 2025

- Sales declining (-11.8%) Y/Y, driven by lower prices (-6.6%), FX (-3.0%) and volumes (-2.2%)
- Sequentially, sales globally slightly declining, higher volumes in APAC and NA while EMLA with lower volumes; pricing declining globally, most pronounced in APAC



Notes:

#### HIGHLIGHTS Q2 2025

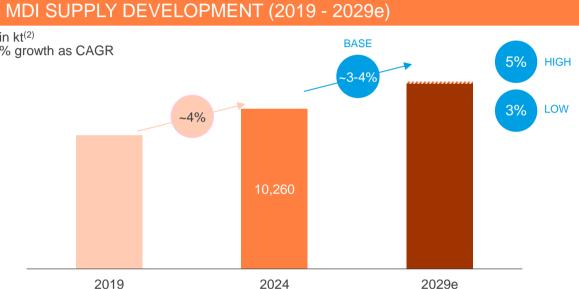
- Compared to prior year, EBITDA decreased due to negative pricing delta while positive volume effects from reducing low-margin business
- Sequentially, higher EBITDA driven by positive impact of others, volumes and pricing delta
- EBITDA margin increased to 9.2% in Q2 2025 after Q1 2025 had been burdened by €88m OTE due to planned closure of PO11 JV with LYB

# MDI market moving to balance



Performance Materials: MDI industry demand and supply





#### **HIGHLIGHTS**

- In 2024, Industry Utilization Rate of 86%, burdened by weak Construction demand; industry usually fully utilized in the low nineties
- Demand CAGR of 5-6% between 2024 and 2029e along with construction recovery path

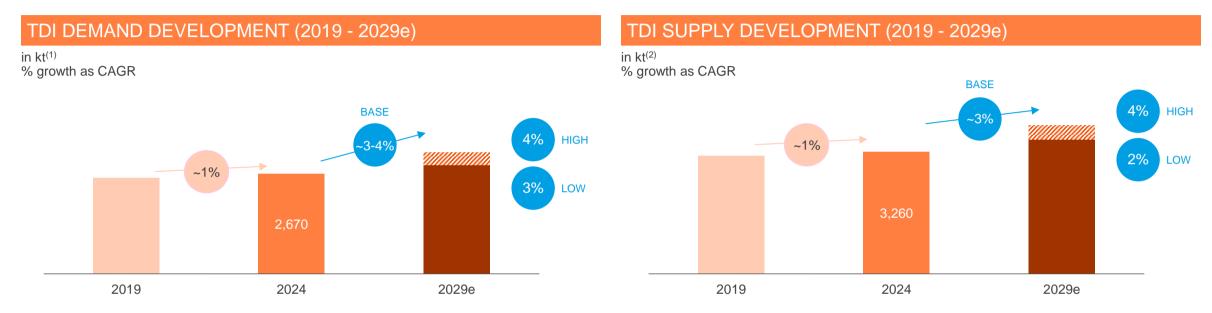
Notes:

Source: Covestro estimates

# TDI market moving toward balance



## Performance Materials: TDI industry demand and supply



#### **HIGHLIGHTS**

- In 2024, industry utilization benefitted from 6% market growth while capacities flatish
- Leading to an increased industry utilization rate of 82% (2023: 77%)
- Industry usually fully utilized in the high eighties percent
- Favorable cash cost position puts Covestro into strong competitive position even under low cycle conditions

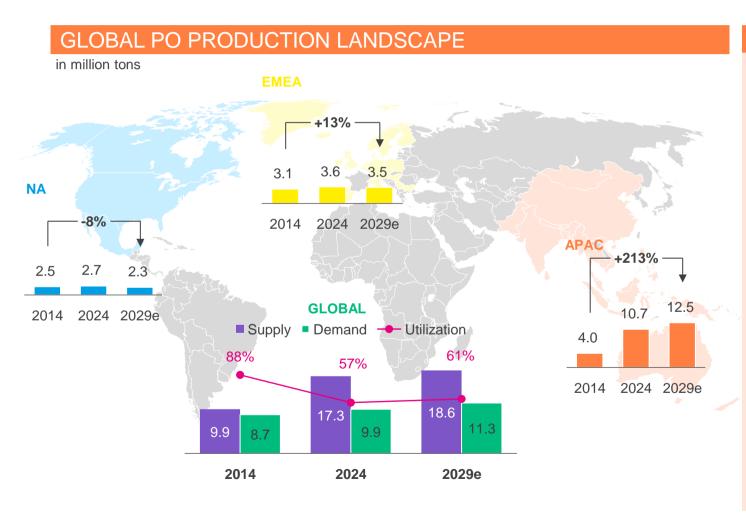
Notes:

Source: Covestro estimates

# Covestro closes loss making propylene oxide production



Propylene oxide (PO) demand and supply situation



#### COVESTRO PO CAPACITY ADJUSTMENT

#### **Economic situation**

- Increased invest into petrochemical sites in China led to lower propylene feedstock cost supporting propylene oxide capacity additions
- Plant additions in China led to utilization rates below 60%

#### Covestro mitigation measures

- Covestro's PO Joint Operation with Lyondell at Maasvlakte (Netherland) is permanently shut down and will be decommissioned in 2025
- JV capacity of ~300kt PO and ~650kt styrene
- Closure part of STRONG transformation plan
- Negative one-time EBITDA effect of €88m million with a positive EBITDA and FOCF effect<sup>(1)</sup> of low-tomid-double-digit € million amount from 2026 onwards
- The sales impact is expected in the mid-triple-digit € million range, mainly due to styrene
- Associated restructuring cost incorporated in FY 2025 guidance





- Covestro investment highlights
- Group financials Q2'25
- Segment overview
- Background information

# Led by a diverse, international management team

# Covestro senior management



#### **BOARD OF MANAGEMENT**



Chief Executive
Officer
Dr Markus Steilemann
Nationality: German



Chief Financial
Officer
Christian Baier
Nationality: German



Chief Commercial Officer Monique Buch Nationality: Dutch



Chief Technology Officer Dr Thorsten Dreier Nationality: German

#### **BUSINESS ENTITIES**



Performance Materials
Hermann-Josef Dörholt
Nationality: German
Based in Leverkusen,
Germany



Tailored Urethanes
Julia Rubino
Nationality: US-American
Based in Pittsburgh,
USA



Coatings and Adhesives
Dr Thomas Römer
Nationality: German
Based in Leverkusen,
Germany



Engineering Plastics
Lily Wang
Nationality: Chinese
Based in Shanghai,
P.R. China





Elastomers
Dr Thomas Braig
Nationality: German
Based in Romans-sur-Isère,
France

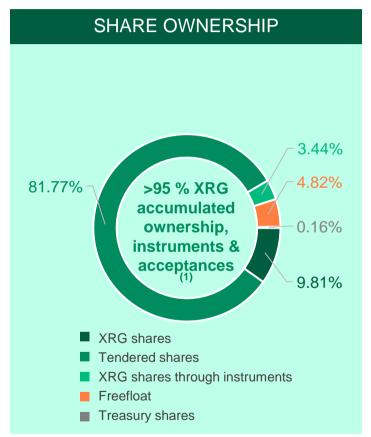


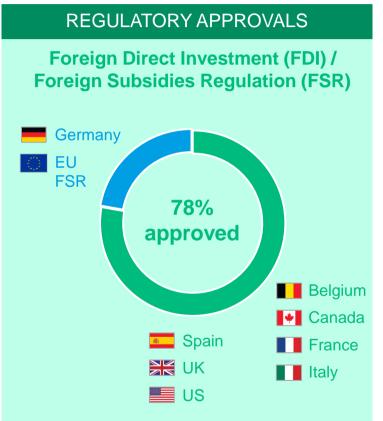
Thermoplastic
Polyurethanes
Dr Andrea Maier-Richter
Nationality: German
Based in Dormagen, Germany

# Regulatory approvals progressing as expected

# Progress on XRG transaction as of July 31, 2025









# On track for closing in H2 2025

# Covestro ESG rating results and index membership

Notes:

# covestro

# As of July 2025

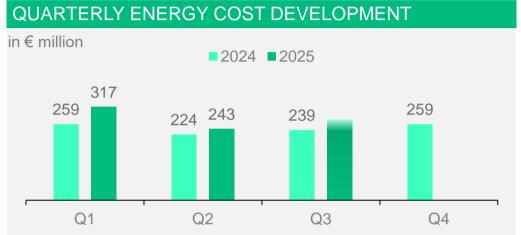


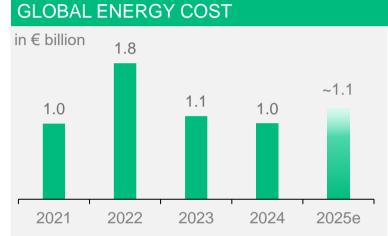
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# Global energy prices rise following gas price development

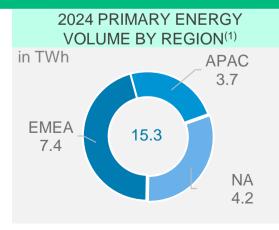
# Energy cost development

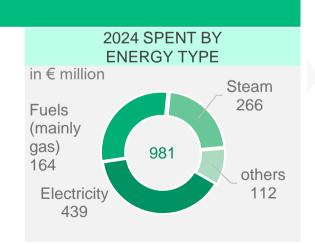






# ENERGY BREAKDOWN 2024 ENERGY SPENT BY REGION in € million APAC 234 EMEA 652 NA 95





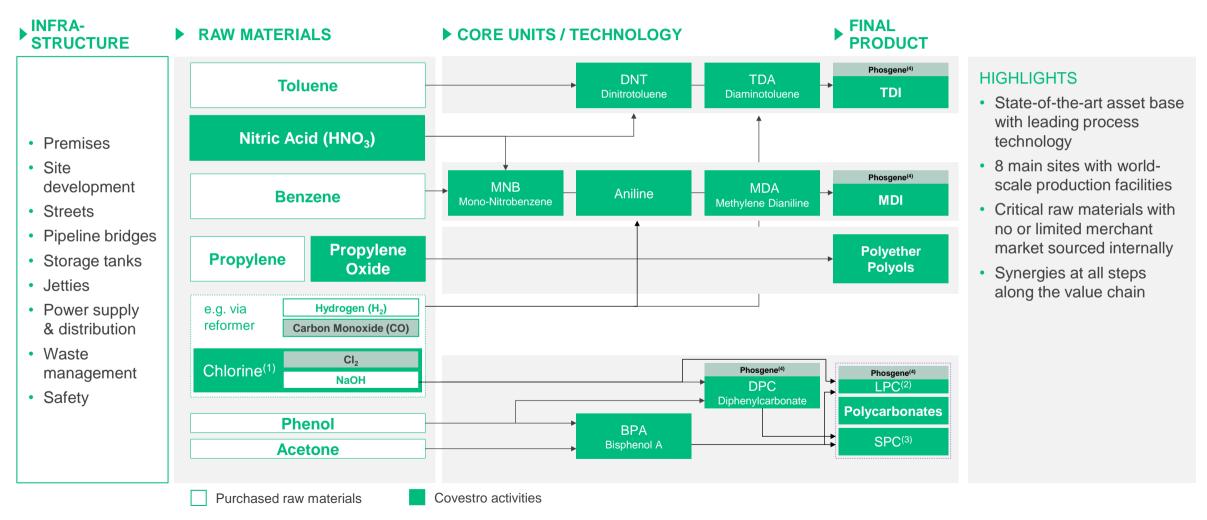
#### **HIGHLIGHTS**

- Global energy bill in FY 2024 of €1.1bn, energy demand increased by ~7% vs FY 2023
- Q3 2025 global energy bill expected above Q2 2025 from higher prices and missed grid fee release
- Global energy bill in FY 2025e expected around €1.1bn, above FY 2024 mainly driven by higher prices

# Synergies in scale, process technology and chemical know-how



# One chemical backbone across all segments



Notes:

# Synergies from chemical backbone and complementary technologies

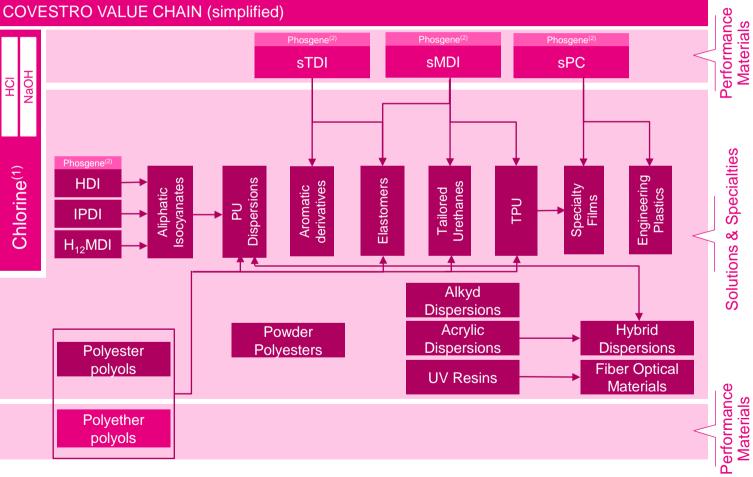


# Solutions & Specialties backward integration and value chain

# INFRASTRUCTURE **Premises** Site development Streets Pipeline bridges Storage tanks **Jetties** Power supply & distribution Waste management Safety Purchased raw



Notes:



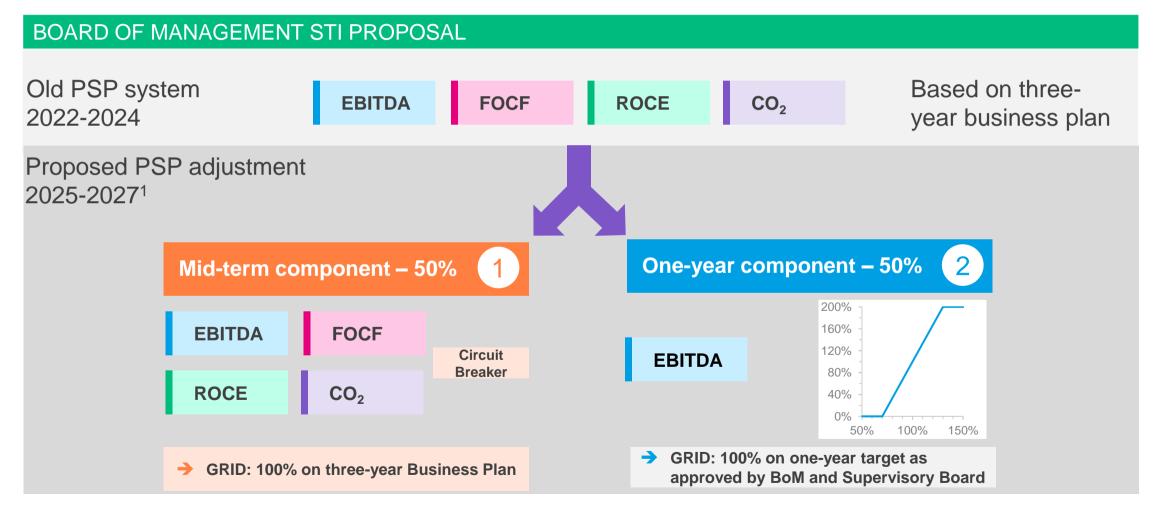
materials

Covestro activities

# Entire organization aligned for performance and sustainability



Group Profit Sharing Plan (PSP) proposed for 2025-2027



<sup>\*</sup> Circuit breaker is applied as soon as cost of capital is not earned

<sup>&</sup>lt;sup>1</sup> Proposed to Covestro AGM 2025 to approve renumeration system for the BoM members

# High accumulated free operating cash flow

# covestro

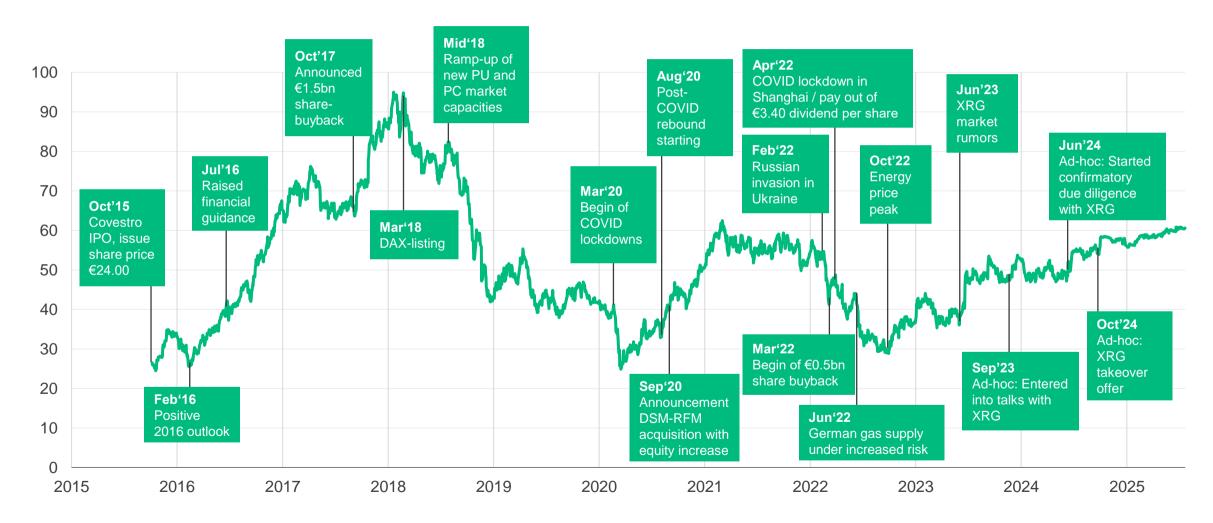
# Development of last five years

|                                 |             | 2020   | 2021   | 2022   | 2023   | 2024   |
|---------------------------------|-------------|--------|--------|--------|--------|--------|
| Sales                           | (€ million) | 10,706 | 15,903 | 17,903 | 14,377 | 14,179 |
| • Volume y/y                    | (%)         | -5.1   | +6.5   | -5.0   | -6.8   | +7.4   |
| • Price y/y                     | (%)         | -5.7   | +34.7  | +10.1  | -11.0  | -8.0   |
| • FX y/y                        | (%)         | -1.6   | -0.8   | +5.9   | -2.2   | -0.8   |
| • Portfolio y/y                 | (%)         | -1.3   | +8.1   | +2.0   | -      | -      |
| EBITDA                          | (€ million) | 1,472  | 3,085  | 1,617  | 1,080  | 1,071  |
| Performance Materials           |             | 896    | 2,572  | 951    | 576    | 569    |
| Solutions & Specialties         |             | 743    | 751    | 825    | 817    | 740    |
| Earnings per Share              | (€)         | 2.48   | 8.37   | -1.42  | -1.05  | -1.41  |
| Capex                           | (€ million) | 704    | 764    | 832    | 765    | 781    |
| Free operating cash flow (FOCF) | (€ million) | 530    | 1,429  | 138    | 232    | 89     |
| ROCE above WACC                 | (%points)   | -0.3   | 12.9   | -5.0   | -6.1   | -7.4   |
| Total net debt (1)              | (€ million) | 2,479  | 2,604  | 2,920  | 2,885  | 2,933  |
| Employees (2)                   | (FTE)       | 16,501 | 17,909 | 17,985 | 17,520 | 17,503 |

# Historical share price performance

# Covestro € share price since IPO





# Upcoming IR events

# covestro

# Find more information on covestro.com/en/investors

#### **REPORTING DATES**

October 30, 2025
 Q3 2025 Quarterly Statement

February 26, 2026
 2025 Annual Report

May 5, 2026
 Q1 2026 Quarterly Statement

#### **ANNUAL GENERAL MEETING**

April 15, 2026 Annual General Meeting

#### **BROKER CONFERENCES**

September 22, 2025
 Berenberg & Goldman German Corporate Conference, Munich



# Disclaimer

This presentation may contain forward-looking statements based on current assumptions and forecasts made by Covestro AG.

Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. These factors include those discussed in Covestro's public reports, which are available on the Covestro website at <a href="https://www.covestro.com">www.covestro.com</a>.

The company assumes no liability whatsoever to update these forward-looking statements or to adjust them to future events or developments.