# Outlook reflecting ongoing weak demand environment Full year guidance 2024



	FY 2023	GUIDANCE FY 2024
EBITDA	€1,080m	€1,000 to 1,600m
FOCF	€232m	€0 to 300m
ROCE above WACC <sup>(1)</sup>	-6.1pp	-7 to -2pp
GHG emissions (scope 1 and 2)	4.9m tons	4.4 to 5.0m tons
Additional financial expectations		
Sales	€14.4bn	€14.0 to 15.0bn
EBITDA Q1	€286m	€180 to 280m
D&A	€894m	~€850m
Financial result	€-113m	€-120 to -160m
Income tax	€275m	€250 to 350m
Capex <sup>(2)</sup>	€765m	~€800m

## HIGHLIGHTS

### 2024 FX sensitivity

- 1pp change equals
  +/- €10m for CNY/EUR (basis 7.90)
  - +/- €5m for USD/EUR (basis 1.10)

#### FOCF range

 Smaller range compared to EBITDA due to counterbalancing working capital effects

#### **GHG** emissions

 GHG range mainly driven by expected increase in production volumes offset by EEG exit in Germany

#### Income tax

- Income tax driven by unfavorable geographical earnings mix (nondeductible losses in Germany)
- Long-term tax rate estimated between 24-26%<sup>(3)</sup>

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Notes: (1) Weighted average cost of capital (WACC): 7.6% in FY 2023, 8.1 in FY2024e (2) Cash-relevant capex (3) Covestro estimate